

## **Paul Andrei Ianache**

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### **Personal data:**

Date/Place of birth:

Address:

Phone no:

### **Work experience**

Company name: **OMV PETROM SA**  
Period of time: September 2019 – present;

Job title: *Department Manager – TP & Business Projects*  
Job description

- Deeply involved in major projects of the company (e.g. M&A, divestments, major contracts, legislative development)
- Ensures that all tax and transfer pricing related projects are compliant with internal rules and Romanian legislation.
- Defines and enforces relevant directives, standards, and instructions for tax related processes.
- Represents OMV Petrom and companies within Petrom Group in front of Fiscal Authorities
- Manages tax litigations – elaborates the strategy and prepares the documentation for the court
- Develops internal control procedures
- Offers support & consultancy for continuous development of tax processes in the group
- Defines objectives and responsibilities for Transfer pricing and Business Projects Department, taking into account new projects and initiatives
- Identifies risks, analyzes them, identifies and proposes solutions for their reduction /removal

Company name: **OMV PETROM SA**  
Period of time: January 2016 – August 2019;

Job title: *Head of Taxes*  
Job description

- Develops together with Tax function of OMV Group the tax strategy and policies of OMV Petrom in order to be compliant with the law;

- Defines the vision and the strategy for the future development of Tax Department
- Coordinates the development of directives, standards and working instructions related to taxes
- Identifies potential areas of tax risks for OMV Petrom Group and develops internal controls methodology to mitigate them
- Advises all OMV Petrom Group and OMV Group major projects – M&A, spin-offs, entries in new countries, set up of new companies, new business ideas, financing decisions
- Accurately prepares, signs and submits to ANAF all necessary tax declarations for OMV Petrom SA
- Performs tax planning and effective tax rate and/or cash tax position
- Prepares the tax sections and relevant notes of the OMV Petrom Group reporting package
- Manages tax audits for the entire OMV Petrom SA and companies within Petrom Group
- Coordinates the responses to any tax related information request from the company's auditors
- Monitors legislative and regulatory tax law developments and
- Manages the projects and the budgets to implement tax legislation changes in the IT and Business environments on OMV Petrom SA and companies within Petrom Group
- Collaborates with Ministry of Finance on the elaboration of new tax laws or clarifications of the current fiscal law aspects;
- Represents OMV Petrom and companies within Petrom Group in front of Fiscal Authorities
- Manages tax litigations – elaborates the strategy and prepares the documentation for the court
- Offers support & consultancy for continuous development of tax processes in the group

Company name: **OMV PETROM SA**  
 Period of time: January 2007 – August 2008;  
 September 2009 – December 2015

Job title: *Head of Direct Taxes*

Job description

- Coordinating all activities related to Direct Taxes office
- Meeting the closing deadlines established within the group
- Analyzing financial information and recommending improvements related to Direct Taxes team activity
- Informing the Director of Tax department about important issues within the Direct Tax team
- Ensuring compliance with specific tax laws and regulations

- Reviewing and approving Direct Tax returns
- Coordinating tax audits on Direct Taxes and meetings with tax authorities representatives
- Providing tax support for other tax departments

Company name: **PRO TV SA**  
 Period of time: September 2008 – August 2009  
 Job title: *Tax Manager*  
 Job description

- Coordinating tax activities within the company
- Reviewing and approving statutory tax computations and tax pack
- Tax optimization activities (domestic and international aspects)
- Ensuring compliance with specific laws and regulations
- Reviewing and approving tax returns
- Coordinating tax audits
- Providing tax support for other departments
- Informing the Financial Director about important issues within the tax team

Company name: **PRICEWATERHOUSECOOPERS**  
 Period of time: September 2002 – December 2006  
 Job title: *Senior Tax Consultant*  
 Job description:

- Performing tax reviews for the yearly activity of companies acting in different fields, both state owned or private (i.e. petroleum, tobacco, electricity, advertising, telecommunications);
- Verifying the compliance with the law in respect of the tax liabilities (assessment, computation and payment of profits tax, VAT, local taxes, sundry characteristic taxes, etc);
- Verifying the compliance with the law regarding the tax incentives applied;
- Consultancy services in respect of various tax issues (e.g. profit tax, VAT, withholding tax, local taxes, dividend tax, excises duties, etc);
- Performing due diligence reports before privatization of different Romanian companies;

Company name: **Albet Srl**  
 Period of time: April 2001 – September 2002

Job title: *Accountant*

Job description:

- Managing the commitments and payments for principal suppliers;
- Managing the relations with suppliers and clients (following payments according to contracts);
- Reporting and controlling activities related to all company's expenses;
- Following the payments schedule for leasing contracts and other middle and long time contracts;
- Monthly and yearly Cash Flow, other financial statements reported directly to General Manager
- Performing accounting registrations

Company name: **Compass Trust SA**

Period of time: April 2000 – March 2001

Job title: *Financial analyst*

Job description:

- Prepare company's financial reports ;
- Primary bookkeeping ( cash register, bank );
- Managing the relations with the company's bank;

## **EDUCATION**

Currently: ACCA courses (paper 3.1) organized by BPP.

1995 – 1999 Academy of Economic Studies Bucharest, Department Management;

Other courses:

Internal – Team Manager, Presentation skills, Negotiation skills, Go Audit, IT Courses,

External – Business Communication in English, International Taxation, Annual Fiscal Code Conferences

## **PROFESSIONAL QUALIFICATION**

Fiscal consultant starting August 2007

## **FOREIGN LANGUAGES**

English: writing, speaking – very good

## **COMPUTER SKILLS**

Microsoft Office, Lotus Notes